

Classic Kitchen & Bath Center Ltd.

For nearly 30 years, Classic Kitchen & Bath Center Ltd. has been helping Long Island homeowners achieve their dream kitchens, baths and other interior spaces. Whatever style the client prefers, space they have to work with, design challenges there are to overcome, Classic has the talent and commitment to make every design project a success. Classic is committed to providing design excellence, high-quality products, superb service, overall value and customer satisfaction. That commitment earned them the title of Top Firm in Customer Value in 2000, 2001 and again in 2002.

Classic Kitchen & Bath Center Ltd. is a multigeneration, family-run business, steeped in tradition and committed to design excellence. The firm was started in the early '70s by Don Boico, a certified kitchen designer (CKD). He now works in tandem with his son, Jeff, also a CKD; daughter Fara, an interior designer; and son Andrew, a business manager. The Boico family is supported by a highly committed and talented staff. All work together to ensure their traditions of excellence continue.

Classic manages both design and construction, offering clients the convenience of "one-stop shopping." Everything needed for a new kitchen, bath or other room—from flooring to cabinets to appliances—can be found under one roof. The designers at Classic Kitchen and Bath Center Ltd. listen carefully to what their clients need and want. They then use their talents to find just the right solution...ensuring that a homeowner's dreams become reality. The Classic staff keeps their customers well informed about the status of their projects — always taking whatever time is



needed to discuss project details or answer questions.

A key to Classic's success is their team approach to design, installation and customer service. Homeowners work directly with one of Classic Kitchen & Bath Center's accomplished designers and a design assistant. Behind the scenes, there are several other professionals involved in a truly collaborative effort. Included are Classic's highly qualified drafting specialists who contribute during the planning phase in order to provide the best possible solutions for clients. Using the most current technology (AutoCad and Cadkit), they are able to produce detailed floor plans, elevations and perspective renderings that help bring the designers' creativity to life and ensure the functionality of the design.

Classic's production manager, a key team member, works hard to make sure the con-

struction phase of the remodeling is trouble-free and on schedule. He oversees all tradespeople while the job is in progress and coordinates all product deliveries as well. At Classic, the key to a smooth installation is making sure that everything is on the job site ahead of schedule so no delays occur during construction.

Because they have such a strong and talented team, the firm is able to stand behind all its work and confidently provide a lifetime guarantee to clients. Homeowners who turn to Classic Kitchen & Bath Center Ltd. are given peace of mind that the job will be done right. The staff's strong design talent, wealth of product knowledge and commitment to service ensures that every kitchen, bath and other room they design and install is truly a "Classic." ♦

Above: Classic Kitchen & Bath Center's staff maintain traditions of excellence.